ACCOUNT EXECUTIVE/SALES REP

Forever Media of Ohio, LLC

Job Position: Account Executive/Sales Rep

Description: The Account Executive Sales Representative is responsible for generating new business, building relationships and building creative marketing campaigns. The ideal candidate should understand how to prospect and connect with clients and help them achieve their business objectives through effective radio and digital advertising.

Responsibilities: Expand local sales by bringing new advertisers to the station, generate new leads and selling non-traditional and interactive advertising. Establish and develop strong salesperson-client relationships. Develop short and long-term plans for revenue growth.

Experience/ Qualification: Outside sales experience is preferred but not required. Successful candidates must possess exceptional communication, presentation and negotiation skills, must be self-motivated, goal-driven, passionate and creative with the ability to multi-task in a fast-paced environment. Candidates must possess a valid driver's license, registered vehicle, and vehicle insurance.

If you think you have what it takes to be a member of our **Bellaire, OH** team, email your resume and cover letter today to: careers@forevermediainc.com

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September 18, 2019 Posted: Cumberland, MD; Easton, MD; Havre de Grace, MD; Milford, DE; Wilmington, DE; Altoona, PA; Brownsville, PA; Johnstown, PA; Meadville/NWPA; Pittsburgh, PA; State College, PA; York, PA

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